WESTERN AERO COMPLETES INTEGRATION OF AMERICAN JET INDUSTRIES

Companies Now Positioned to Provide a 360-Degree Resource to Entire Aviation Community

DENVER, October 24, 2016—The Western Aero portfolio of companies (www.westernaero.com), a leading, award-winning and FAA/EASA-certified service provider in the aviation industry, today announced the completion of its integration of the Canoga Park, California-based aircraft parts and equipment company, American Jet Industries. All three companies—Western Aero Services, Western Aero Repair, and American Jet Industries—are now fully managed under one administrative system. Additionally, all three companies have updated their branding, which includes new logos, websites, and corporate collateral.







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AMERICANJETINDUSTRIES

"The integration of all three companies now provides a robust, 360-degree resource for the entire aviation community," explains Scott Balfanz, who, along with his wife Kim Balfanz, own all three Western Aero portfolio companies. "We are now able to provide best-in-class aircraft parts and equipment sourcing and aircraft repair services to all segments of the industry, from military to commercial and cargo," he emphasized.

Michael Saso, the prior owner of American Jet Industries, describes his decision to solely approach Western Aero for this acquisition opportunity by pointing to: "The Balfanz' industry-wide reputation for delivering the highest standards of integrity, reliability and excellent customer service." A chronological accounting of American Jet Industries' storied history under Saso's stewardship can be viewed on that company's new website.

As part of the integration process, all three companies have undergone a comprehensive branding overhaul. As David Roth of the brand staging company, Get Stirred Up (www.getstirredup.com) describes: "It was critical to present the distinct attributes of all three entities in a bold and fresh manner, reinforcing both the 360-degree resource and concierge-oriented positioning that this integration ensures. That included creating entirely new logos, websites and corporate collateral for each entity."

There are now four new websites for the three Western Aero portfolio entities: www.westernaero.com, www.westernaeroservices.com, www.westernaerorepair.com, and www.americanjetindustries.com. The new branding will be revealed at today's 20th annual 707 Aircraft Working Group convention in Oklahoma, where Western Aero will be co-hosting an evening event.

ABOUT WESTERN AERO

The Western Aero portfolio of companies—Western Aero Services, Western Aero Repair and American Jet Industries—is where leading military, commercial and cargo aviation companies turn to for a 360-degree approach to servicing their MRO needs. With various industry awards and vital FAA/EASA certifications, the safety of the troops and the flying public anchors everything they do. It shows up in unmatched quality standards, the blending of ingenuity and resourcefulness, and reliable and timely turnaround. All three companies are known for taking a "concierge-like" approach to servicing their customers' needs, not just fulfilling their orders. Being a proud, family-owned enterprise with deep aviation industry roots contributes to this core value.

For more information, please visit: www.westernaero.com